

Acquia

EXPERIENCE DIGITAL FREEDOM



## *Stop Blaming Your Boss*

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# About Me

Manager + Architect Professional Services @ Acquia

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**JULY 24-26 • BETHESDA**

**FREE  
ADMISSION**  
OPEN TO ALL • PUBLIC & PRIVATE



Drupal  
**GOVCON**  
2019

The logo is a dark blue shield with orange borders and vertical stripes. It features a stylized orange flame at the top and the text 'Drupal GOVCON 2019' in the center.

**DRUPALGOVCON.ORG**



**#DRUPALGOVCON**



**DrupalCon**  
SEATTLE 2019  
APRIL 8-12

# Join us for contribution opportunities

Friday, April 12, 2019

## Mentored Contribution

9:00-18:00  
Room: 602

## First Time Contributor Workshop

9:00-12:00  
Room: 606

## General Contribution

9:00-18:00  
Room: 6A

# #DrupalContributions

# Overview

- How to institute change?
- How to build a platform?
- What kind of impact can you have?
- How do you get buy-in from key stakeholders?
- What sort of alliances do you need?

## Overview

How do **you** evangelize what you want to change?

How do **you** drive towards that change?

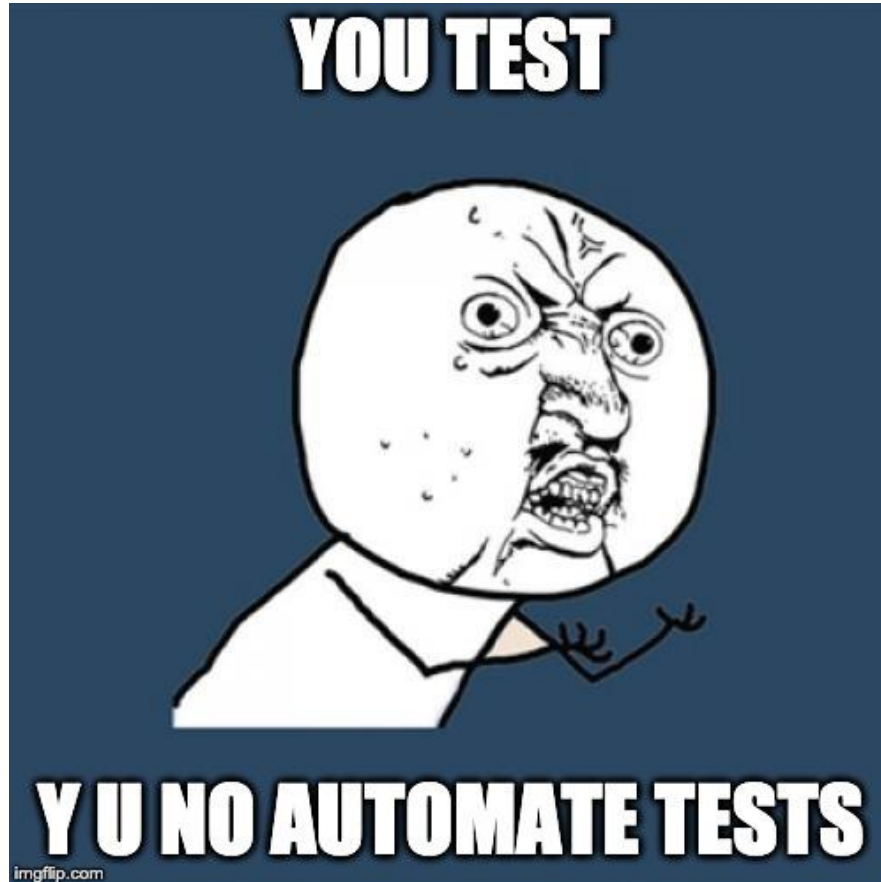
***This isn't about your  
boss.***



# So what does this look like?

- New Project
  - Architect + Lead Developer
  - Project Manager
  - 2 Backend Devs
  - 2 Frontend Devs
  - 1 QA Dev
- 2 Weeks Sprints
- Code Review
- QA
- UAT
- **NO AUTOMATED TESTING**

You Say

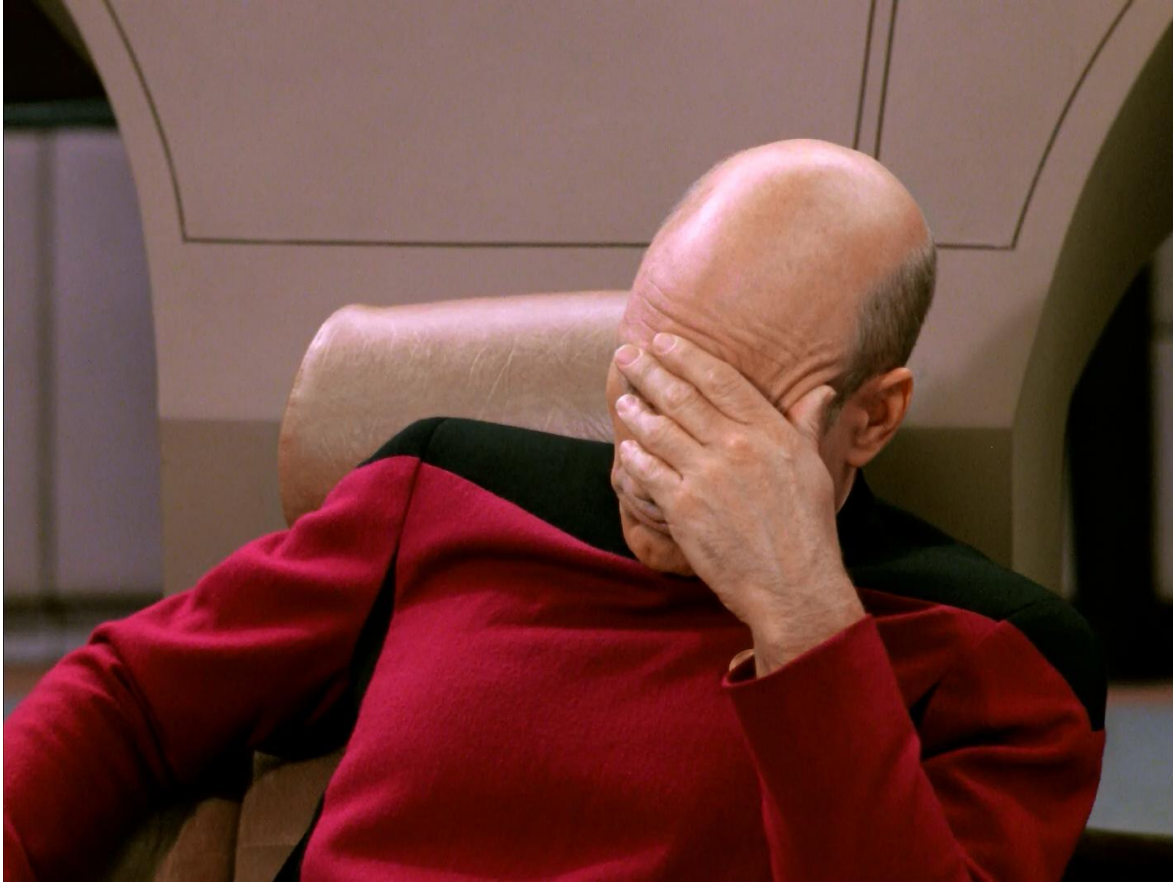


## Project Leadership Says...



memeCenter.com 

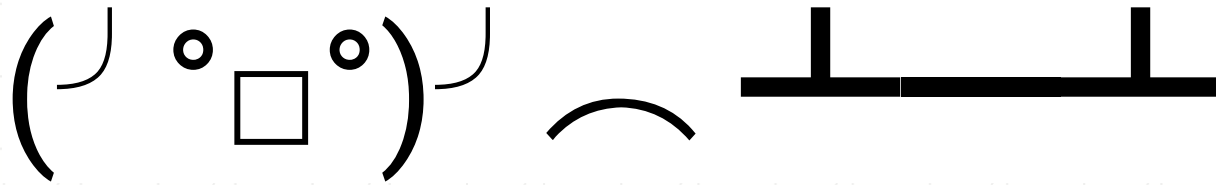
# You Say



# Well, Now What!?

- These are people you work with.
- These are people you respect.
- What do you do about it?

# *Option 1:*



## ***Option 2:***

**Tactfully tell them how wrong they are.**

***Maybe these will work?***

***(there is a better way)***



## ***Option 3:***

1. Do some work.
2. Show them it's possible.
3. Build consensus

# What Did I Do?

- Setup Behat Tests
- Shared Best Practices
- Demonstrated to Team
- Shared Examples
- Got Buy In to Continue

# Why Did This Work?

- Demonstrated it was possible
- Did initial lift (without asking others to sacrifice their time)
- Provided extensive examples + documentation (to make it simpler to continue)
- Showed it could work
- Got team buy-in (without mandate) from the bottom-up.

# ***Take Away #1***

***If you want to effect change at any level, you have to be willing to go outside your own comfort zone.***

***Do the work!***

***How much effort  
was this “really” ?***

Everything I do:

Recycle. Reduce.  
Reuse.



Drupal? Yes please!



There “could” be  
a module for that.

Drupal? Yes please!

# Architect for re-use



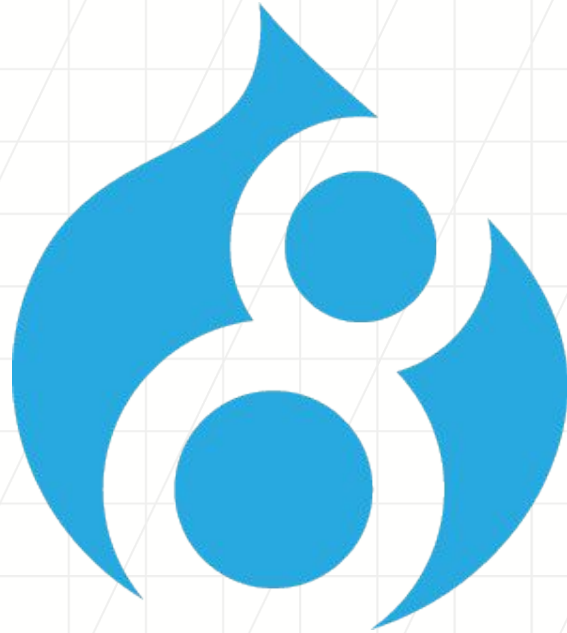


# Standardizing Means

1. Local Environment
2. Deployment procedures
3. Code Storage
4. Continuous Integration
5. Automated Testing
6. Module / Theme Approach
7. ...more?



# ***The BLT Story.***



# ***Take Away #2***

***Assume every problem you solve  
will need to be solved again  
(and again).***

***How do you build  
support?***

**Don't be a Moss.**



DO:

1. Talk to people at their level

DO:

2. Succeed at what you set out to accomplish.

DO:

3. Say yes more than  
you say no



DO:

# 4. Become a trusted advisor

DO:

5. Remember you aren't the only smart person in the room.

Other people know about the problem.

# ***Take Away #3***

***Organizations don't stop  
change, people do.***

***It's all about the people.***

# ***Take Away #4***

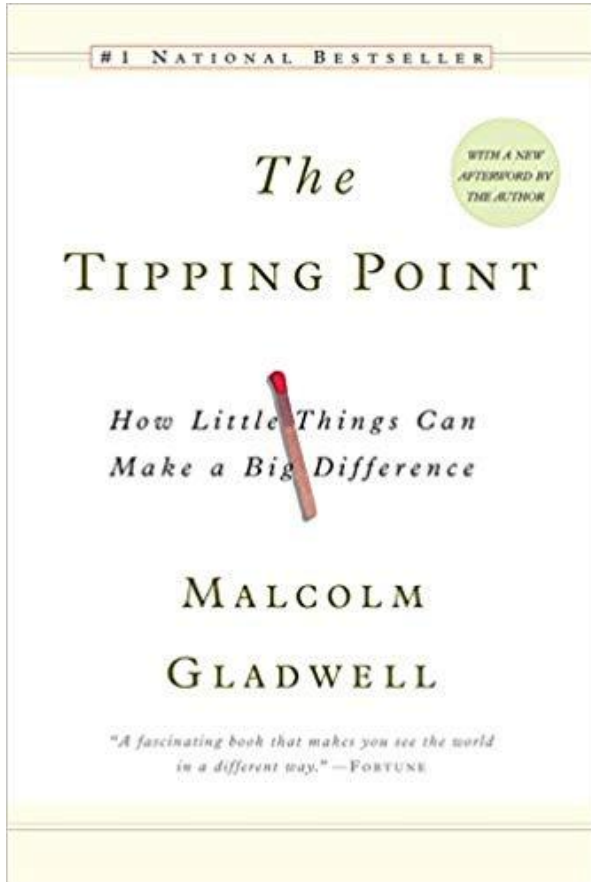
***Be patient.***

***You cannot accomplish these things overnight.***

***New directions***

***New approaches***

# Story Time...



# ***Take Away #5***

***Think like an architect.***

***The solution that gets traction  
may not be the first or most  
obvious solution.***

## In Conclusion

1. Become a trusted advisor
2. Design for reuse
3. Look for non-obvious solutions



***Questions?***



**DrupalCon**  
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## What did you think?

Locate this session at the DrupalCon Seattle website:

<http://seattle2019.drupal.org/schedule>

Take the Survey!

<https://www.surveymonkey.com/r/DrupalConSeattle>

**Thank you!**