





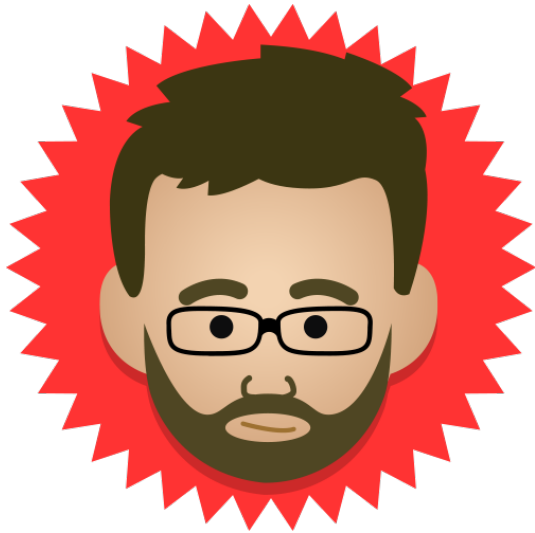
**DUBLIN**  
DRUPALCON

# Plans are useless, but planning is indispensable.

Sean Eddings  
COO, Last Call Media

Project Management Track

<http://bit.ly/2dITgMJ>

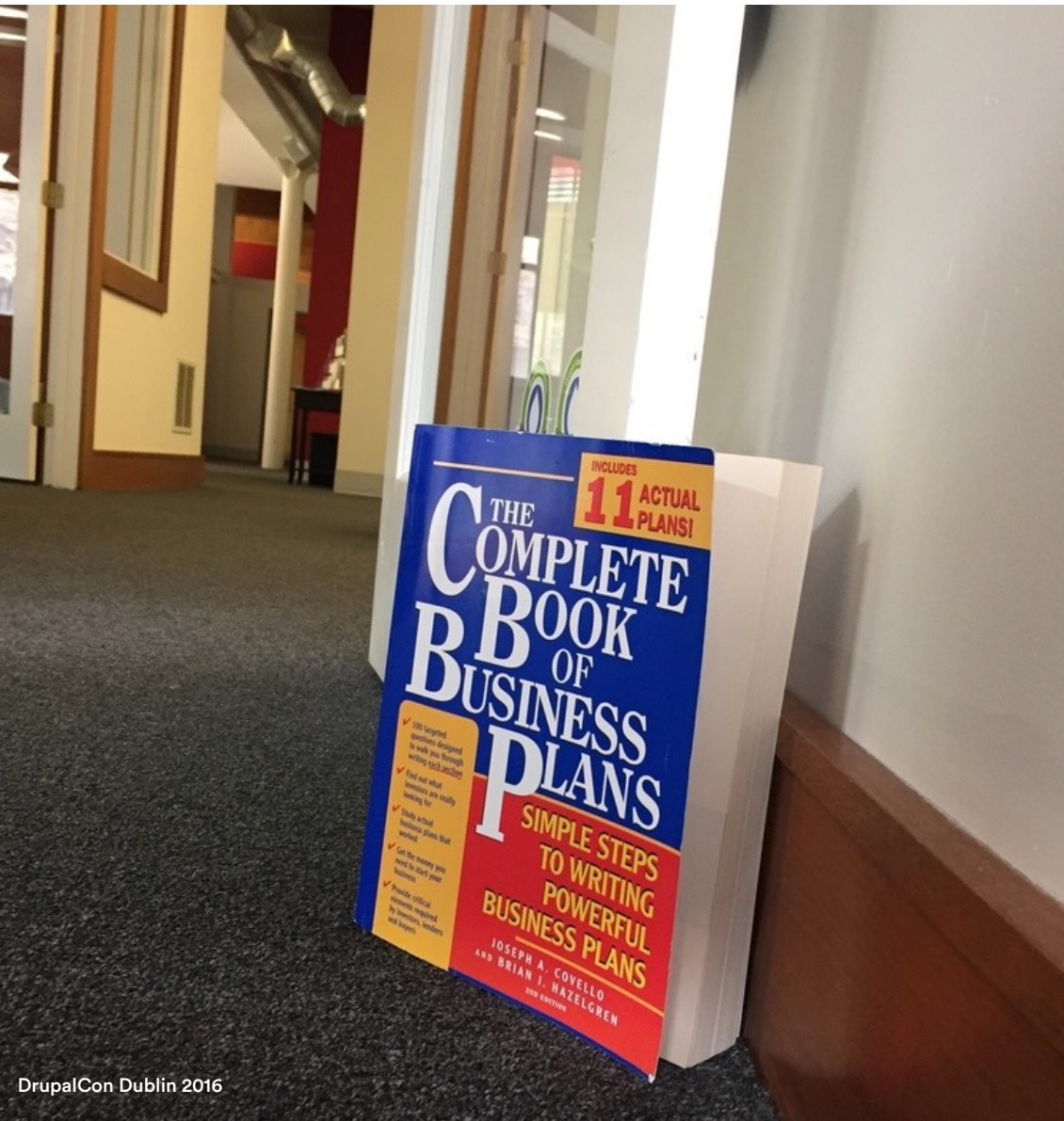




**I was really stuck and making excuses...**





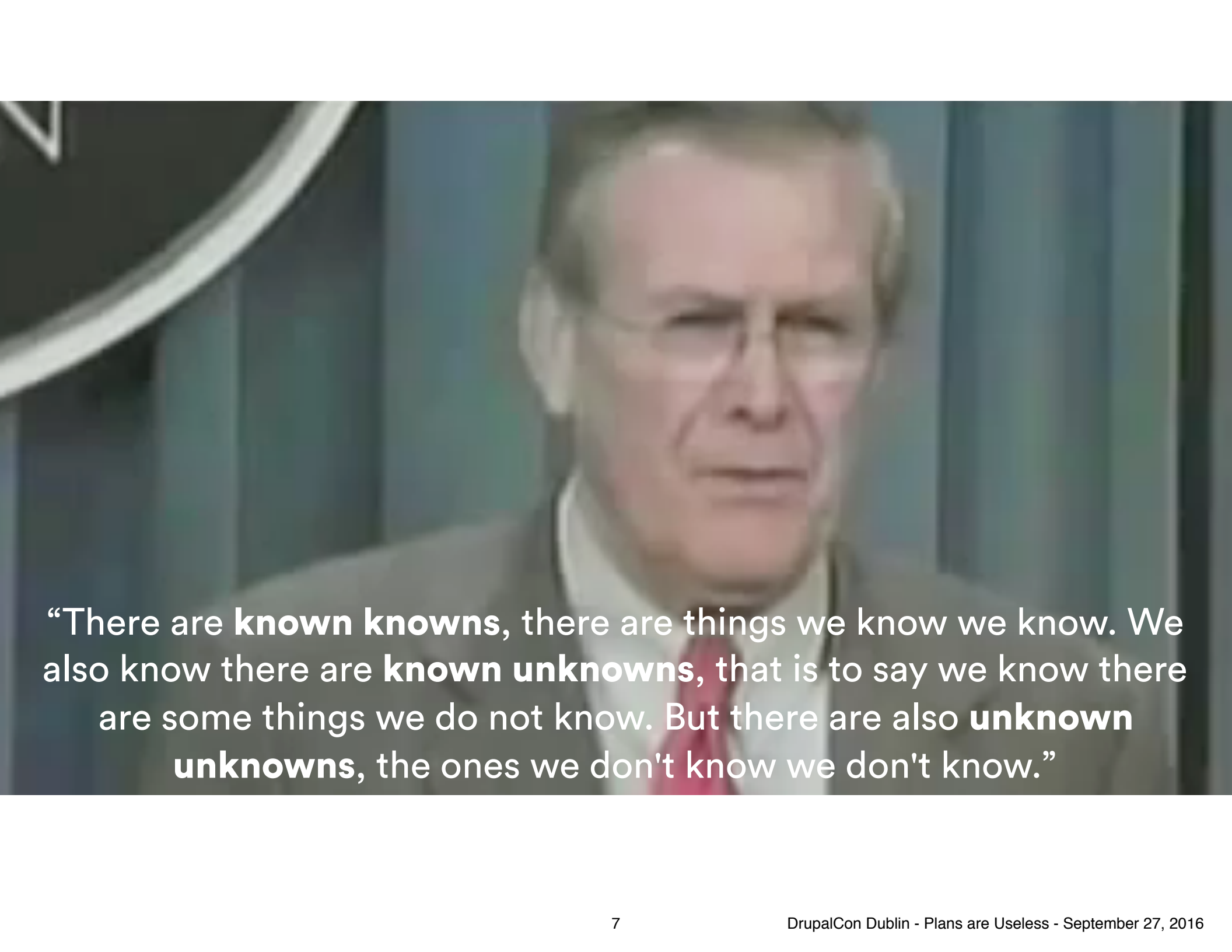


# Business Plan\*



# Complete analysis paralysis



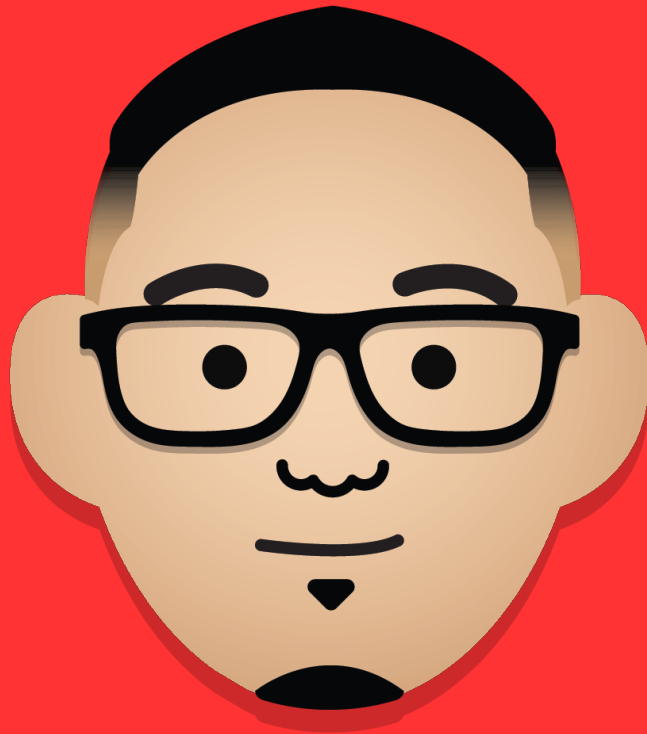
A blurred video frame of a man with glasses, wearing a grey suit, white shirt, and red tie. He is speaking, and the background is a blue and green striped wall. The text is overlaid on the bottom half of the image.

“There are **known knowns**, there are things we know we know. We also know there are **known unknowns**, that is to say we know there are some things we do not know. But there are also **unknown unknowns**, the ones we don't know we don't know.”



what to do if the plan changes?  
what to do if I learn something new?  
do I follow the plan or adapt to change?  
do I need an answer for all the known unknowns?  
what are all the possible unknown unknowns!  
where is the **fun** in following a plan!





**“Welcome to LCM...  
here’s the plan for the  
next 5-yrs of your life  
and don’t forget,  
no delays or surprises!”**



# Why plan then?





# There are forces at play



**There are forces at play  
that shape reality.**



# Chaos





# But projects turn chaotic...



# Plan, build, deliver.



# Plan, build... deliver?



# Inspect, adapt, create,



Inspect, adapt, create,  
Inspect, adapt, create,  
Inspect, adapt, create,



- **Communication**
- **Awareness**
- **Vision**
- **Goals & Direction**

- 1. Inspect**
- 2. Adapt**
- 3. Create**





**As a full service digital agency,**  
Last Call Media enjoys work with purpose— building engaging solutions that assist and support organizations working to improve their communities.







**As a full service digital agency,** Last Call Media enjoys adapting to change over following a plan to build valuable solutions that assist and support organizations working to improve their communities.

Digital Destination

# Strategy, Design, & Development

Streamlined Solutions to Keep You on the Right Track



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# Communication





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**The value of the plan is in  
the time spent planning.**



**Our strength is in our ability  
to be constantly planning. 🔥**

**Inspecting and adapting.**

**Communicating.**



# Communicating.





I like this standup because I get to hear what other people are up to and it's a nice way to ease into the day. Is it useful... I don't know. I could probably do my job just as well without this stand up, I just like it.

- + for sentimental value
- for actual usefulness

**Focus,  
Openness,  
Courage,  
Commitment,  
Respect**

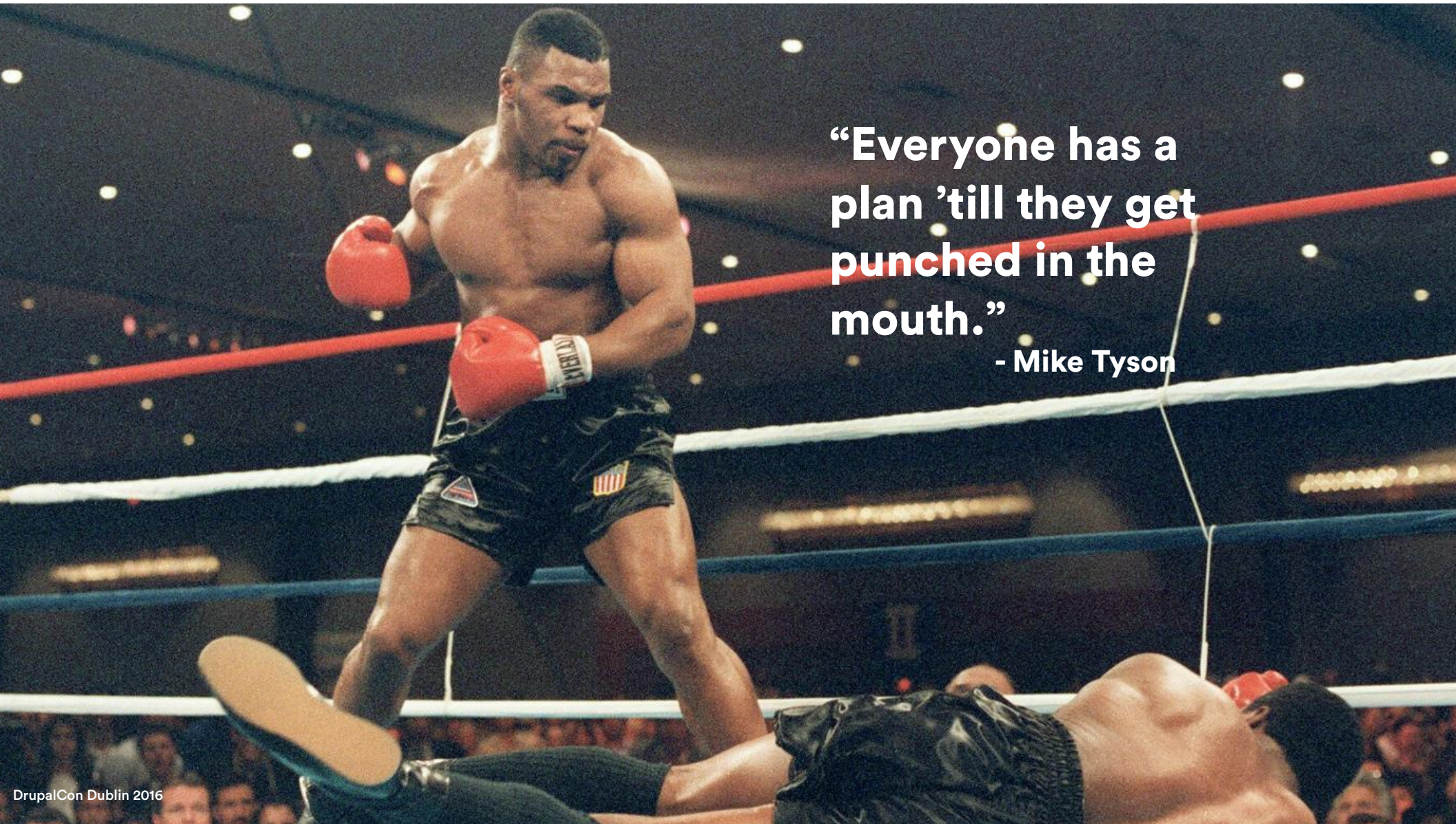


# Continuous Improvement



# Awareness





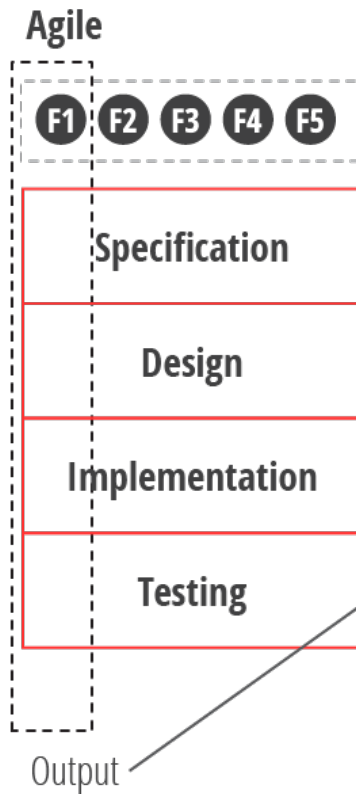
**“Everyone has a plan ’till they get punched in the mouth.”**

**- Mike Tyson**

It's not agile to commit [to a plan]





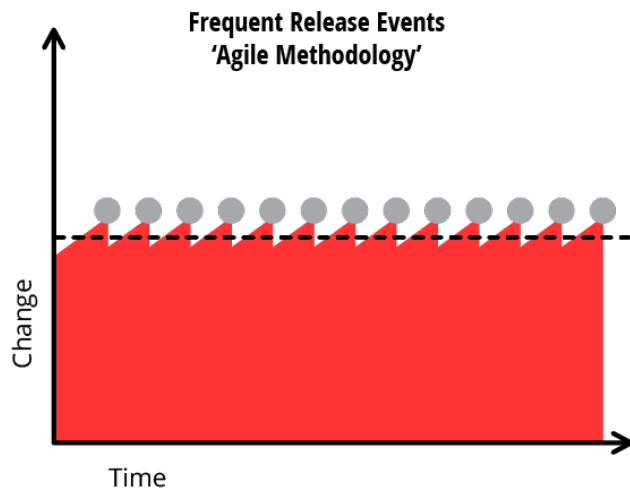


## Focus on Feature. Vertical Slicing

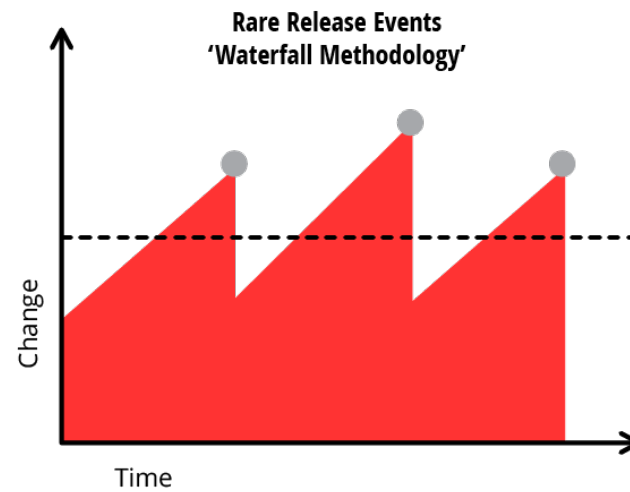
Few features in production cycle







Smoother Effort  
Less Risk



Effort Peaks  
High Risk



# Final Version

X Taylor Swift

**What About Tweaking...?**

# Frustration builds up.

**Um I'm Not Sure? The Whole Thing?**

**It Would Have Been Done...**

**Thats Not In Spec!**

**No Delays!**

**What Are You Working On?**

**LAST  
CALL  
MEDIA**

“state-of-the-art human computer interaction”





# “The Art of Doing Less”







**“Job Switching”**

I Love Lucy

DrupalCon Dublin 2016



# Vision



## **Vision:**

*The new site will be a portal to and embody the authentic, collaborative, and historic nature that is intrinsic to the fabric of the Museum, that presents an experience that feels like an additional piece of the museum's collection to online users. The site will be the first phase of a campaign designed to impress existing and generate new users of the museum, and to serve as a platform for ongoing education, promotion, engagement and fundraising support going forward.*



# Hopes & Fears



# Unique & Unusual



# Embrace the groan zone

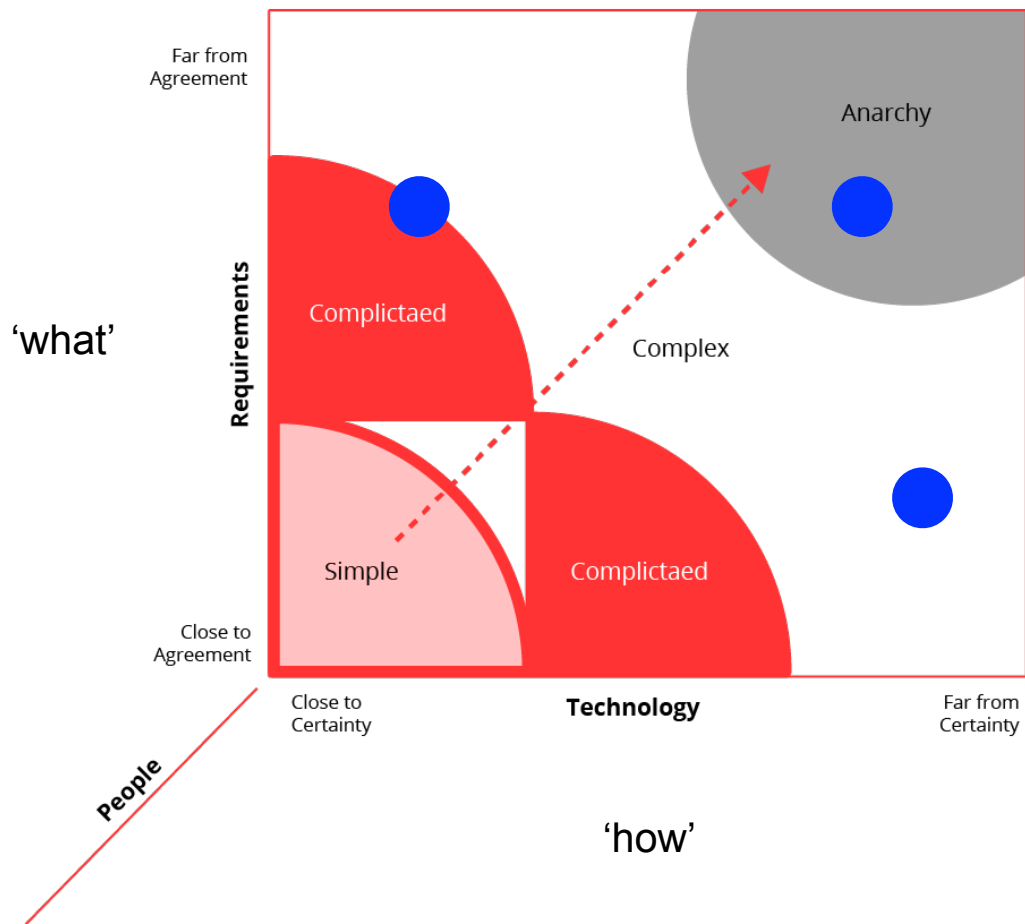


# Goals & Direction



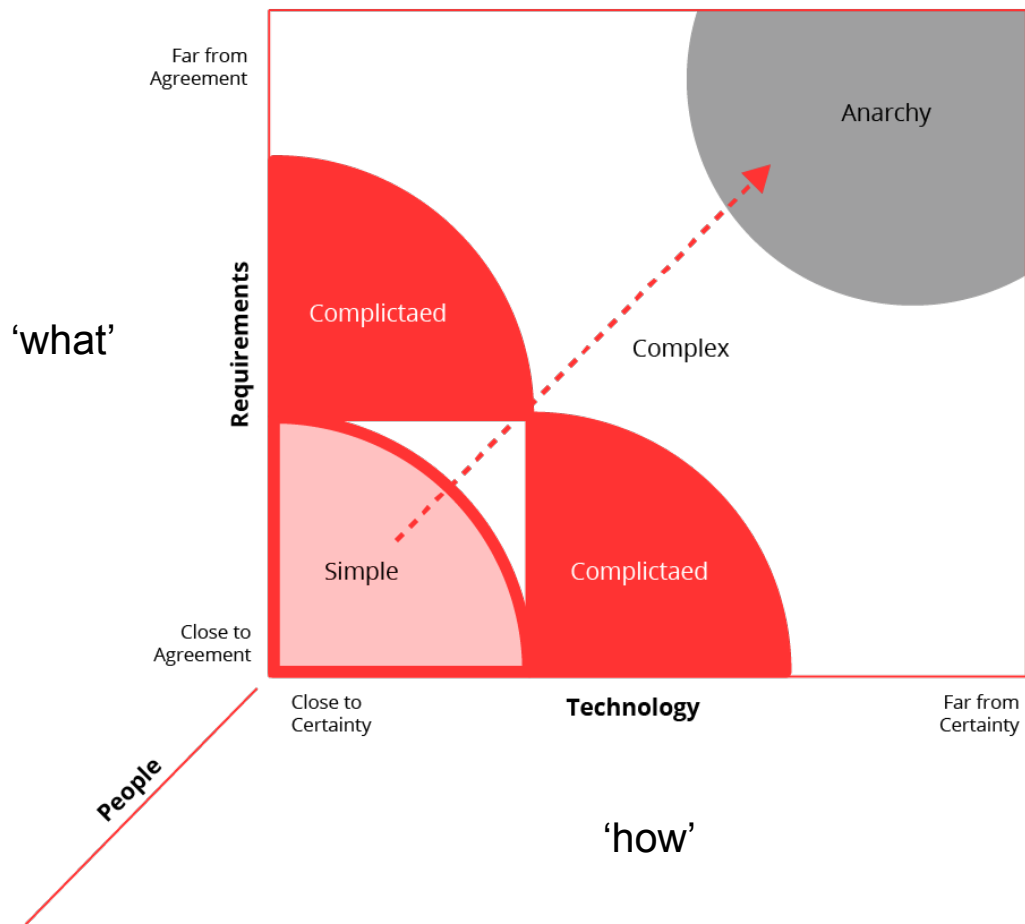
# Push Start



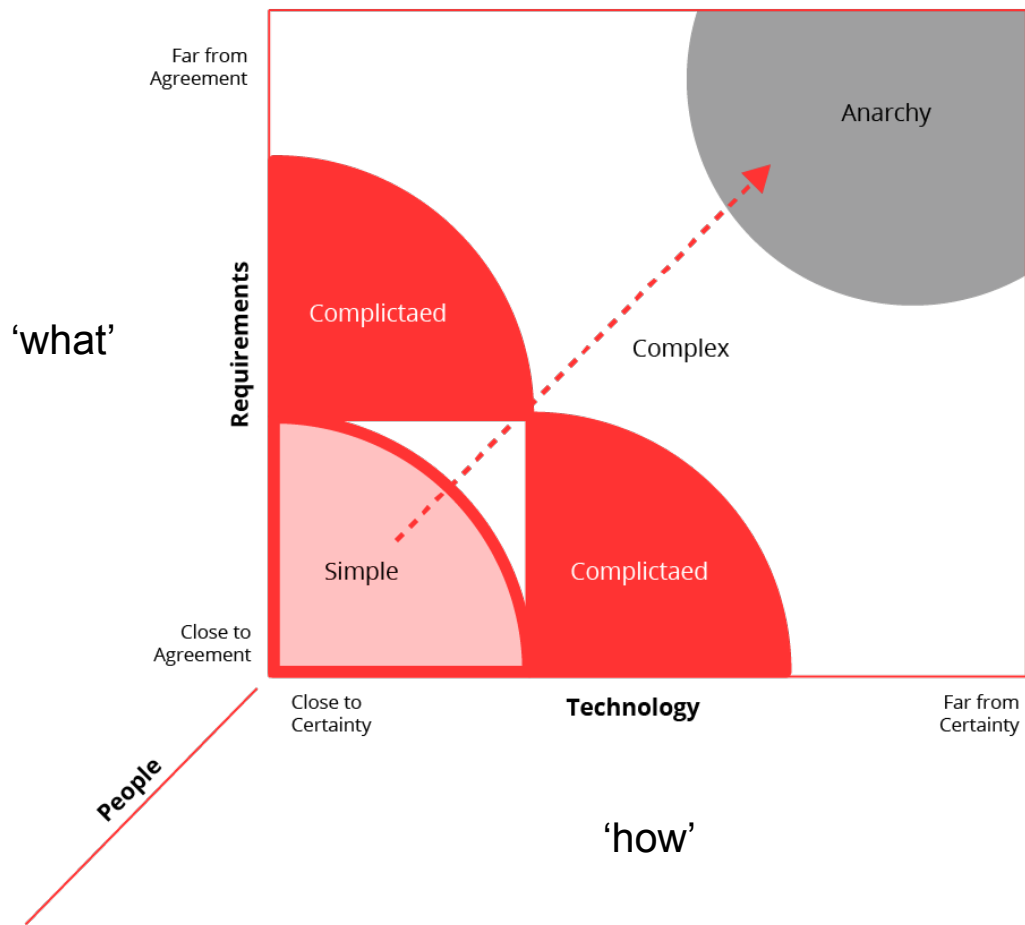


# Stacey Diagram

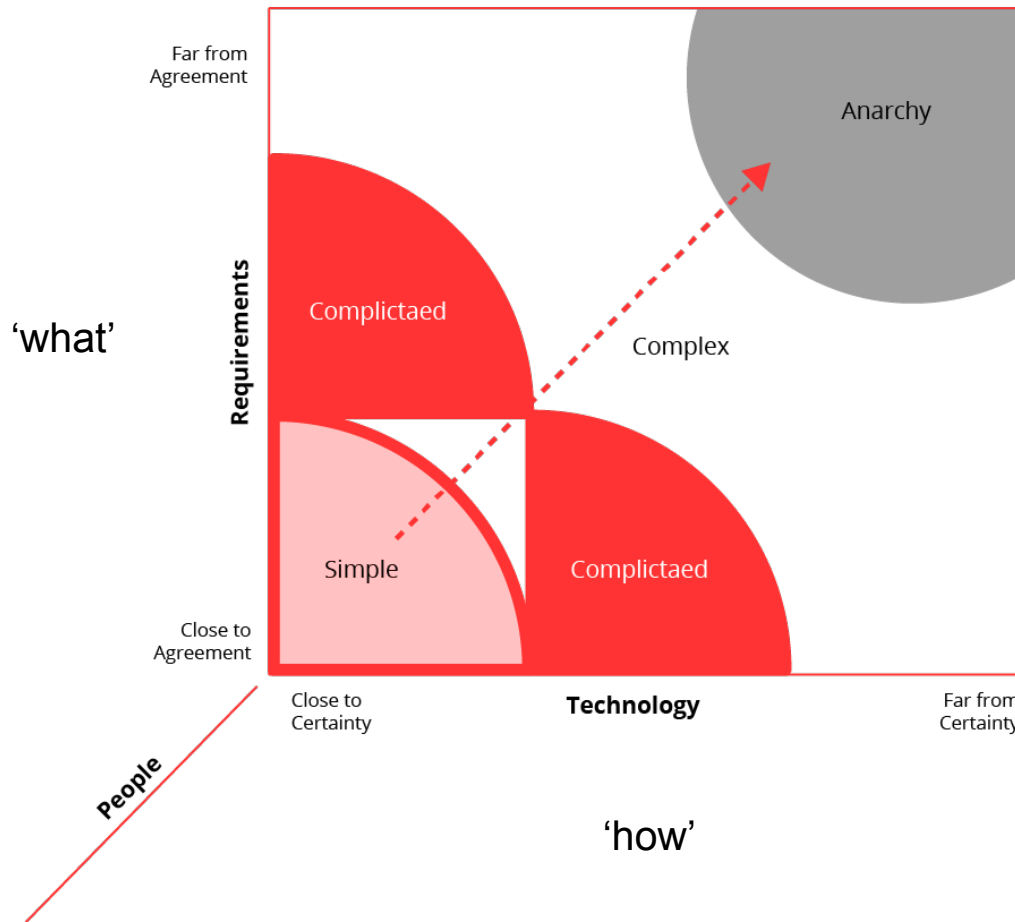




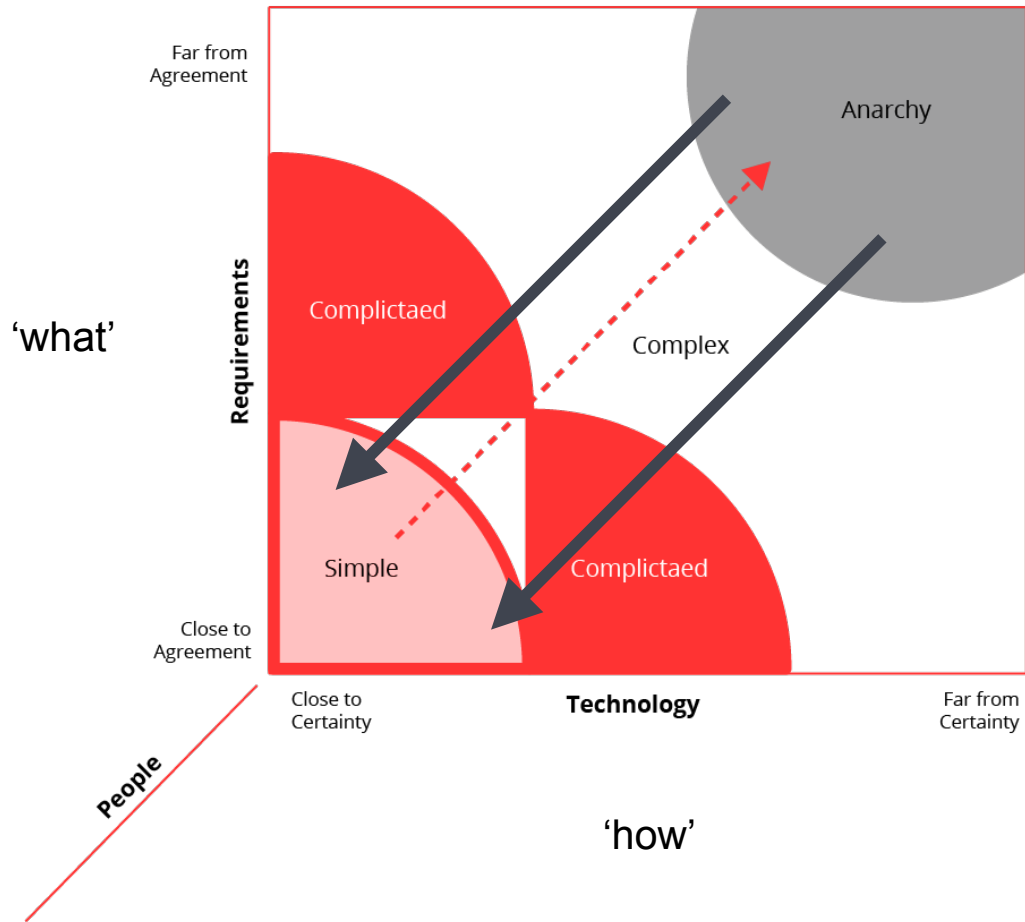
# Stacey Diagram



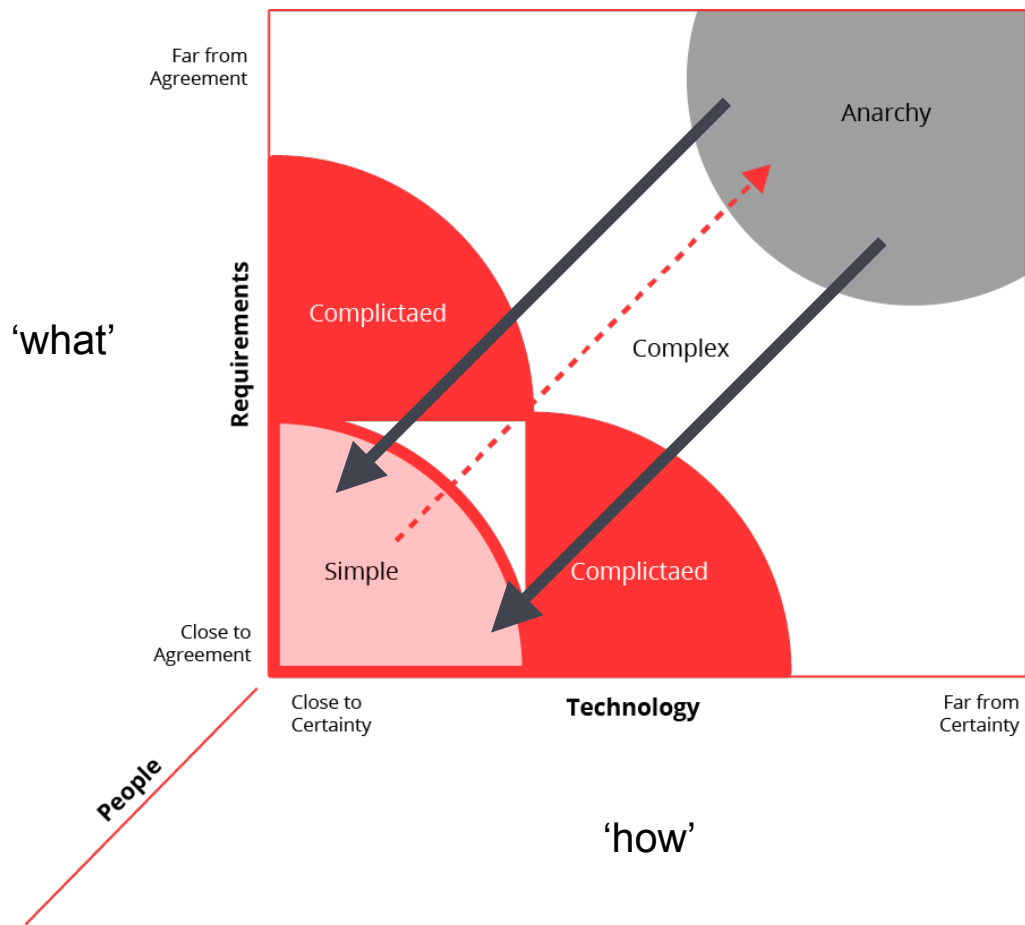
# Stacey Diagram



Simple: known knowns  
 Complicated: known unknowns  
 Complex: unknown unknowns



Don't force simplicity



Don't force simplicity

- **Communication**
- **Awareness**
- **Vision**
- **Goals & Direction**

- 1. Inspect**
- 2. Adapt**
- 3. Create**



**“It is not the strongest of the species that survive, not the most intelligent, but the one most responsive to change.”**

**- Charles Darwin**





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## JOIN US FOR CONTRIBUTION SPRINTS

**First Time Sprinter Workshop** - 9:00-12:00 - Room Wicklow2A

**Mentored Core Sprint** - 9:00-18:00 - Wicklow Hall 2B

**General Sprints** - 9:00 - 18:00 - Wicklow Hall 2A





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# WHAT DID YOU THINK?

Evaluate This Session

[events.drupal.org/dublin2016/schedule](https://events.drupal.org/dublin2016/schedule)

THANK YOU!

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